

Fund Benefits

- **10% annual preferred return:**

Investors are receiving \$10,000 per year on each \$100,000 invested. That comes out to an average of \$833.33 per month.

- **10.47% IRR from reinvestment option:**

Those who have chosen to automatically reinvest their monthly returns are benefiting from compounding over time.

- **No debt (rare), owns debt:**

The fund is structured as a lender. It is therefore a “debt fund” that owns debt as opposed to owing debt. The avoidance of taking on debt is generally seen as a major risk-reduction strategy.

- **Secured by first liens:**

To protect its position, the fund’s loans are secured by first liens on the assets it lends against. This includes land and land notes (i.e., loans, mortgages). Investors are provided with paperwork showing these liens on a regular basis.

- **Returns start accruing immediately:**

This is in contrast to many other private equity investments where returns and payouts are seen one, two or even several years post-investment.

- **Pays out (or compounds) monthly:**

Most funds pay out quarterly. The projected IRR rises to 10.47% because of those monthly returns that can be automatically reinvested.

- **Moderately liquid:**

Investor capital is tied up for 3-7 years in many funds. With this fund, there is a simple process whereby you can request and receive a return of your capital. How quickly we’re able to return that capital depends on various factors but has always been 1-4 business days. Refer to the FAQs and legal paperwork for more information.

- **Can invest long term:**

Some investments produce a high return but are short in duration. When your capital is returned, it sits idle and does not produce a return while you seek your next investment. This fund allows you to keep your capital continuously working for just about as long as you would like.

- **Diversified across multiple deals:**

Your capital is spread out across dozens of assets. That’s in contrast to syndications where your capital and risk are tied to one specific property.

- **Returns paid from cash flow:**

We receive steady cash flow from the land buyers who make monthly mortgage payments to us. That cash flow covers much of the interest we pay to the fund and its investors by extension.



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- **Large investments accepted:**

We're able to take on much more capital than was previously possible because we have scaled our business operations and because we hold notes long term. Still, this must take place over time in accordance with business needs.

- **No UBIT (rare):**

Those who invest out of an IRA, 401(k), HSA or other tax-advantaged account will not be subject to this unwelcome tax, as is the case when they invest in one of the many funds or syndications that place debt ahead of investors in the capital stack.

- **No fees or expenses (rare):**

The fund is a "friendly lender" for our land deals. We make profits from the deals that it enables us to do. As fund-related expenses arise, we pay for them outside of the fund, thus sparing our investors the expense.

- **Multiple investment periods:**

Many funds have an up-front, one-time window for taking on capital. In contrast, this fund opens for new investments as needed, allowing for new or additional contributions each time that happens.

- **Strong track record:**

We have met or exceeded investor expectations through various market cycles. Doug Smith and his real estate entities have not missed a payment to any lender or investor in 20+ years of business.

- **Recession and pandemic resilient:**

Some of our strongest months for sales occurred during the pandemic and resulting recession. We're seeing the same thing during the current economic climate. It helps that selling on owner financing and collecting on those payments is traditionally seen as a recession strategy. Fortunately, it works equally well during an expansion.

- **Audited financials:**

Investors can take comfort in knowing that Forvis Mazars, a top-ten public accounting firm, conducts a thorough audit of the fund's financials each year. We provide investors with a report of their findings.

- **Third-party administration:**

Cobalt Fund Services is a professional CPA firm that keeps our dealings with investor capital at an arm's length. They handle the fund's bookkeeping, onboarding of new investors, monthly payments to investors, and monthly account statements.

